

Behavioral Interview Questions

Here is a list of common behavioral interview questions that you should answer using the STAR (Situation, Task, Action, and Result) model.

Communication skills

What was the most challenging business presentation you have ever delivered?

Give an example of when you had to put your foot down to assert a point that meant a great deal to you.

How are you able to communicate well with people that do not want to hear your message?

Tell us about when you were able to effectively communicate a really bad piece of news to your co-workers.

What steps have you taken to improve your communication skills?

Managing people

Tell us about the toughest group that you had to get cooperation from?

Give us an example of when you had to improve the performance of a team. What were the problems and how did you deal with them?

Did you ever experience difficulty in getting others to accept your ideas? What was your approach? How did this work?

Tell us of a situation where you had to inspire a team. Did you meet any challenges and how did you reach your goals?

Give an example of when you had to use different management styles for different people to achieve the same results?

Flexibility

Tell us about when you had to change your methods to reach a goal.

Give an example of when you had to do something completely new and what approach you employed.

How have you coped with changes in management?

Tell us about a project that failed due to changed circumstances and what it has taught you?

Motivation

Tell us about when you went above and beyond the call of duty and what the results were.

Give an example of when you lifted the spirits of others and get them to accomplish more than expected.

How do you keep going for a goal when others give up, give a specific example.

Teamwork

How have you helped your manager to inspire positive vibes in your team?

Tell us about when you had to deal with conflict within your team and how you helped to resolve it?

Tell us how you went about promoting both morale and work ethic in the teams you have been in?

Give an example of when you have helped a team member that is was underperforming.

Structure and organization

How do you prepare your week?

Tell us about how your organization has helped your career?

Give an example of when you had to re-arrange your schedule completely.

What is given top priority in your job and why?

If you need answers to these questions, click [here](#) to check out the Ultimate Guide to Job Interview Answers.